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Accrual Basis

**EZ2C Targets****Profit & Loss**

March 2019

**Mar 19**

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Custom Target Work	49.00
<b>Merchandise Sales</b>	
Amazon Sales	5,585.50
Merchandise Sales - Other	13,505.70
<b>Total Merchandise Sales</b>	19,091.20
<b>Total Income</b>	19,140.20
<b>Cost of Goods Sold</b>	6,769.92
<b>Gross Profit</b>	12,370.28
<b>Expense</b>	
Commissions	507.53
Advertising and Promotion	419.50
Automobile Expense	1,288.06
CC merchant fees	30.00
Computer and Internet Expenses	111.18
Insurance Expense	126.00
Lodging	581.29
Office Supplies	33.89
Postage	144.07
Rent Expense	1,502.00
Shipping	1,229.71
Show table fee	695.00
Utilities	764.92
<b>Total Expense</b>	7,433.15
<b>Net Ordinary Income</b>	4,937.13
<b>Other Income/Expense</b>	
Other Income	394.85
<b>Other Expense</b>	
Net Other Income	910.38
<b>Net Income</b>	515.53
	<b>4,421.60</b>

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## EZ20 Targets

## Profit &amp; Loss

February 2019

Feb 19

Ordinary Income/Expense	
Income	
Custom Target Work	40.00
Merchandise Sales	
Amazon Sales	4,816.43
Merchandise Sales - Other	22,285.00
Total Merchandise Sales	27,101.43
Total Income	27,141.43
Cost of Goods Sold	5,033.06
Gross Profit	22,108.37
Expense	
Commissions	2,132.88
Advertising and Promotion	838.50
Automobile Expense	1,846.32
CC merchant fees	30.00
Computer and Internet Expenses	86.19
Lodging	1,228.05
Postage	271.07
Professional Fees	250.00
Rent Expense	1,502.00
Shipping	1,180.45
Show table fee	543.33
Utilities	
Electric & Gas	251.53
Telephone Expense	59.99
Total Utilities	311.52
Total Expense	10,220.31
Net Ordinary Income	11,888.06
Other Income/Expense	
Other Income	
Online Shipping	420.65
Total Other Income	420.65
Net Other Income	420.65
Net Income	12,308.71

**E220 Targets****Profit & Loss**

January 2019

	Jan 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Merchandise Sales</b>	
Amazon Sales	5,542.48
Merchandise Sales - Other	8,527.30
<b>Total Merchandise Sales</b>	<u>14,069.78</u>
<b>Total Income</b>	<b>14,069.78</b>
<b>Cost of Goods Sold</b>	
Toner for Ricoh	244.98
Cost of Goods Sold	3,849.25
<b>Online Discount</b>	<u>754.59</u>
<b>Total COGS</b>	<u>4,848.82</u>
<b>Gross Profit</b>	<b>9,220.96</b>
<b>Expense</b>	
<b>Commissions</b>	727.57
<b>Advertising and Promotion</b>	295.34
<b>Automobile Expense</b>	1,051.12
<b>CC merchant fees</b>	30.30
<b>Computer and Internet Expenses</b>	
Internet Hosting fees	25.00
Software	71.19
<b>Total Computer and Internet Expenses</b>	<u>96.19</u>
<b>Lodging</b>	1,233.58
<b>Postage</b>	399.07
<b>Rent Expense</b>	1,502.00
<b>Repairs and Maintenance</b>	80.00
<b>Shipping</b>	1,207.36
<b>Show Materials/Supplies</b>	42.38
<b>Show table fee</b>	605.00
<b>Utilities</b>	
Electric & Gas	307.49
Telephone Expense	696.61
<b>Total Utilities</b>	<u>1,004.10</u>
<b>Total Expense</b>	<u>8,274.01</u>
<b>Net Ordinary Income</b>	<b>946.95</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
<b>Online Shipping</b>	429.60
<b>Total Other Income</b>	<u>429.60</u>
<b>Net Other Income</b>	<b>429.60</b>
<b>Net Income</b>	<b><u>1,376.55</u></b>

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**E22C Targets****Profit & Loss**

December 2018

	<b>Dec 18</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Custom Target Work	79.00
<b>Merchandise Sales</b>	
Amazon Sales	11,783.36
Merchandise Sales - Other	<u>13,118.38</u>
<b>Total Merchandise Sales</b>	<u>24,901.74</u>
<b>Total Income</b>	<u>24,980.74</u>
<b>Cost of Goods Sold</b>	<u>4,782.36</u>
<b>Gross Profit</b>	<u>20,198.38</u>
<b>Expense</b>	
Commissions	1,237.00
Interest Expense	6,956.31
Miscellaneous Exp	468.99
Advertising and Promotion	217.10
Automobile Expense	1,748.57
Bank Service Charges	16,076.35
CC merchant fees	30.00
Computer and Internet Expenses	243.07
Depreciation Expense	4,647.00
Insurance Expense	921.16
Lodging	87.76
Postage	144.07
Professional Fees	250.00
Rent Expense	1,502.00
Repairs and Maintenance	140.00
Shipping	1,272.44
Show Materials/Supplies	402.13
Show table fee	195.00
Utilities	
Telephone Expense	<u>59.99</u>
Total Utilities	<u>59.99</u>
<b>Total Expense</b>	<u>36,598.94</u>
<b>Net Ordinary Income</b>	<u>-16,400.56</u>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Online Shipping	<u>366.95</u>
<b>Total Other Income</b>	<u>366.95</u>
<b>Net Other Income</b>	<u>366.95</u>
<b>Net Income</b>	<u><b>-16,033.61</b></u>

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**Profit & Loss**

November 2018

Nov 18

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Custom Target Work</b>	0.00
<b>Merchandise Sales</b>	
<b>Amazon Sales</b>	7,215.57
<b>Merchandise Sales - Other</b>	<u>12,871.10</u>
<b>Total Merchandise Sales</b>	<u>20,086.67</u>
<b>Total Income</b>	<b>20,086.67</b>
<b>Cost of Goods Sold</b>	
<b>Cost of Goods Sold</b>	-9,279.60
<b>Online Discount</b>	<u>636.61</u>
<b>Total COGS</b>	<u>-8,642.99</u>
<b>Gross Profit</b>	<b>28,729.66</b>
<b>Expense</b>	
<b>Miscellaneous Exp</b>	400.00
<b>Advertising and Promotion</b>	213.10
<b>Automobile Expense</b>	<u>1,054.87</u>
<b>CC merchant fees</b>	30.00
<b>Computer and Internet Expenses</b>	<u>282.91</u>
<b>Insurance Expense</b>	593.97
<b>Lodging</b>	188.79
<b>Postage</b>	344.07
<b>Rent Expense</b>	<u>1,502.00</u>
<b>Repairs and Maintenance</b>	40.92
<b>Shipping</b>	<u>1,556.97</u>
<b>Show table fee</b>	12,540.00
<b>Utilities</b>	
<b>Electric &amp; Gas</b>	435.27
<b>Telephone Expense</b>	<u>401.82</u>
<b>Total Utilities</b>	<u>837.09</u>
<b>Total Expense</b>	<b>19,584.69</b>
<b>Net Ordinary Income</b>	<b>9,144.97</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
<b>Online Shipping</b>	<u>501.20</u>
<b>Total Other Income</b>	<b>501.20</b>
<b>Net Other Income</b>	<b>501.20</b>
<b>Net Income</b>	<b><u>9,646.17</u></b>

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**EZ20 Targets****Profit & Loss**

October 2018

**Oct 18**

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Custom Target Work	0.00
<b>Merchandise Sales</b>	
Amazon Sales	4,036.35
Merchandise Sales - Other	10,160.91
<b>Total Merchandise Sales</b>	<u>14,197.26</u>
<b>Total Income</b>	<u>14,197.26</u>
<b>Cost of Goods Sold</b>	
Toner for Ricoh	40.00
<b>Cost of Goods Sold</b>	<u>2,987.66</u>
<b>Online Discount</b>	<u>1,075.77</u>
<b>Total COGS</b>	<u>4,103.43</u>
<b>Gross Profit</b>	<u>10,093.83</u>
<b>Expense</b>	
Commissions	0.75
Advertising and Promotion	504.80
Automobile Expense	1,332.44
CC merchant fees	30.00
<b>Computer and Internet Expenses</b>	<u>723.65</u>
Insurance Expense	465.97
Lodging	192.20
Office Supplies	31.66
Postage	164.07
Professional Fees	355.00
Rent Expense	1,502.00
Repairs and Maintenance	175.00
Shipping	499.44
Show Materials/Supplies	23.30
Show table fee	195.00
Utilities	
Electric & Gas	232.13
Telephone Expense	746.89
<b>Total Utilities</b>	<u>979.02</u>
<b>Total Expense</b>	<u>7,174.30</u>
<b>Net Ordinary Income</b>	<u>2,919.53</u>
<b>Other Income/Expense</b>	
Other Income	
Online Shipping	483.30
<b>Total Other Income</b>	<u>483.30</u>
<b>Net Other Income</b>	<u>483.30</u>
<b>Net Income</b>	<u><b>3,402.83</b></u>

**Profit & Loss**

September 2018

**Sep 18**

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Merchandise Sales</b>	
Amazon Sales	4,844.95
Merchandise Sales - Other	14,424.80
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<b>Total Merchandise Sales</b>	19,269.75
<hr/>	
<b>Total Income</b>	19,269.75
<b>Cost of Goods Sold</b>	
Toner for Ricoh	266.05
Cost of Goods Sold	12,153.64
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Online Discount	280.90
<hr/>	
<b>Total COGS</b>	12,700.59
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<b>Gross Profit</b>	6,569.16
<b>Expense</b>	
Commissions	359.29
Miscellaneous Exp	55.43
Advertising and Promotion	126.00
Automobile Expense	1,002.15
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CC merchant fees	30.30
Computer and Internet Expenses	393.64
<hr/>	
Lodging	909.18
Postage	129.07
Professional Fees	250.00
Rent Expense	1,502.00
Repairs and Maintenance	200.00
Shipping	1,395.16
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Show table fee	195.00
Utilities	
Electric & Gas	241.47
Telephone Expense	59.99
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Total Utilities	301.46
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<b>Total Expense</b>	6,848.68
<hr/>	
<b>Net Ordinary Income</b>	-279.52
<b>Other Income/Expense</b>	
Other Income	
Online Shipping	375.90
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Total Other Income	375.90
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<b>Net Other Income</b>	375.90
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<b>Net Income</b>	96.38